

## The Total Economic Impact of Adobe Sign

Using [Adobe Sign](#) delivers ROI of 420%. Adobe Sign delivers \$6.8M in benefits over three years, with a net present value (NPV) of \$5.5M. Adobe Sign saves \$6 per transaction.

### Summary of benefits



**\$6.8M**

Cost savings over 3 years



**420%**

ROI



**\$5.5M**

Net Present Value (NPV)



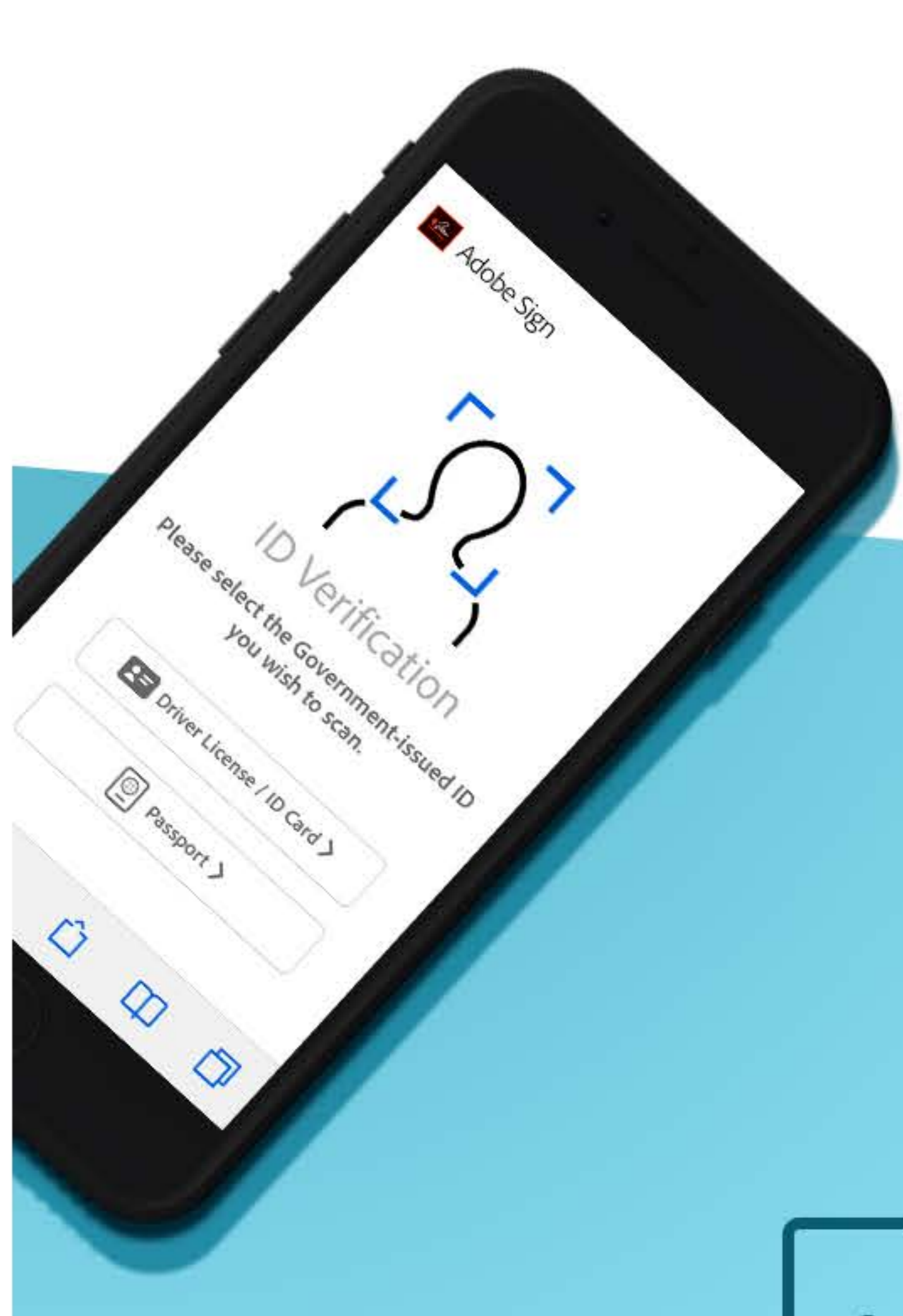
**\$600K**

\$6 per signed document



**30%**

Reduction in drop-off rates



### Hours saved

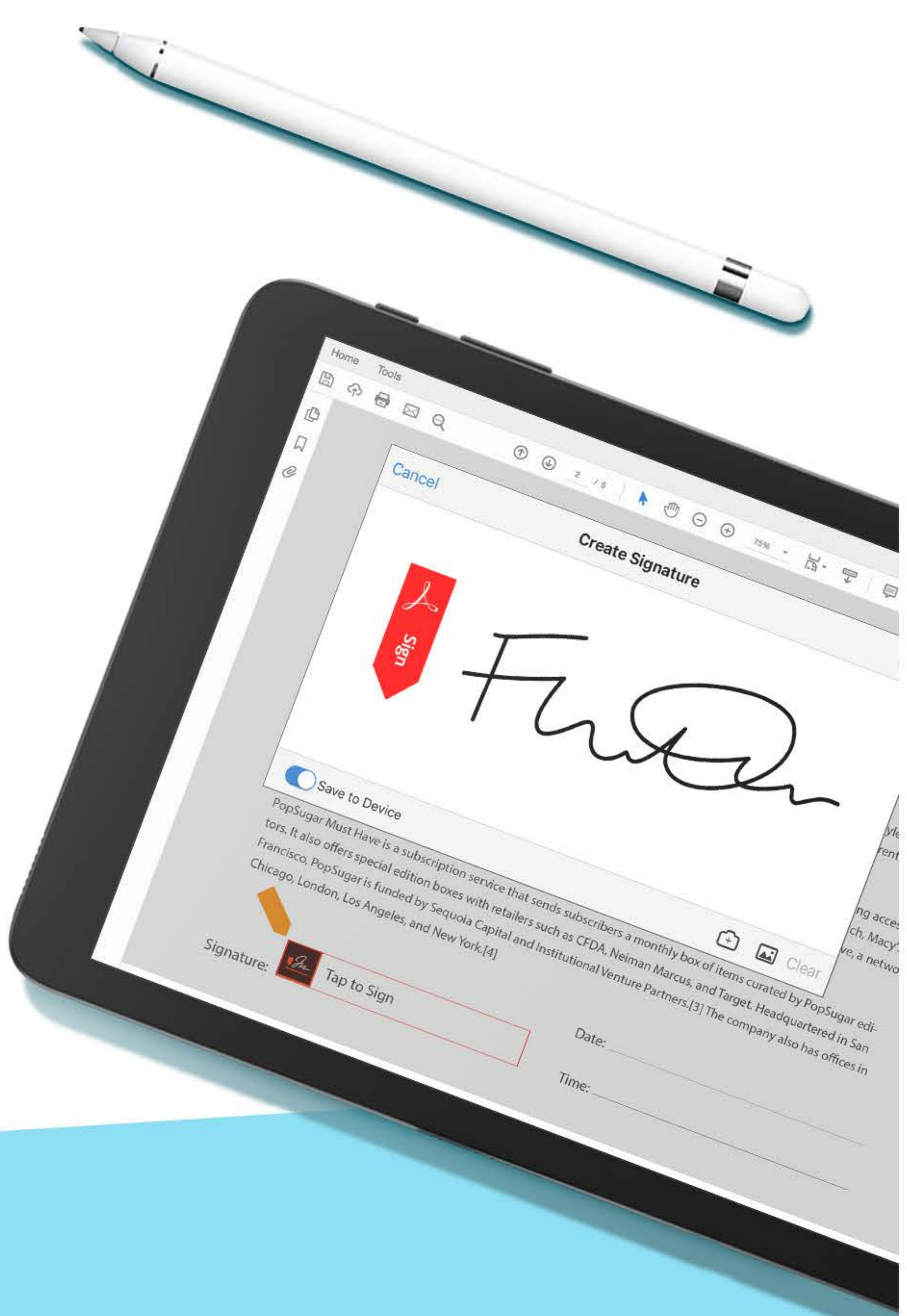
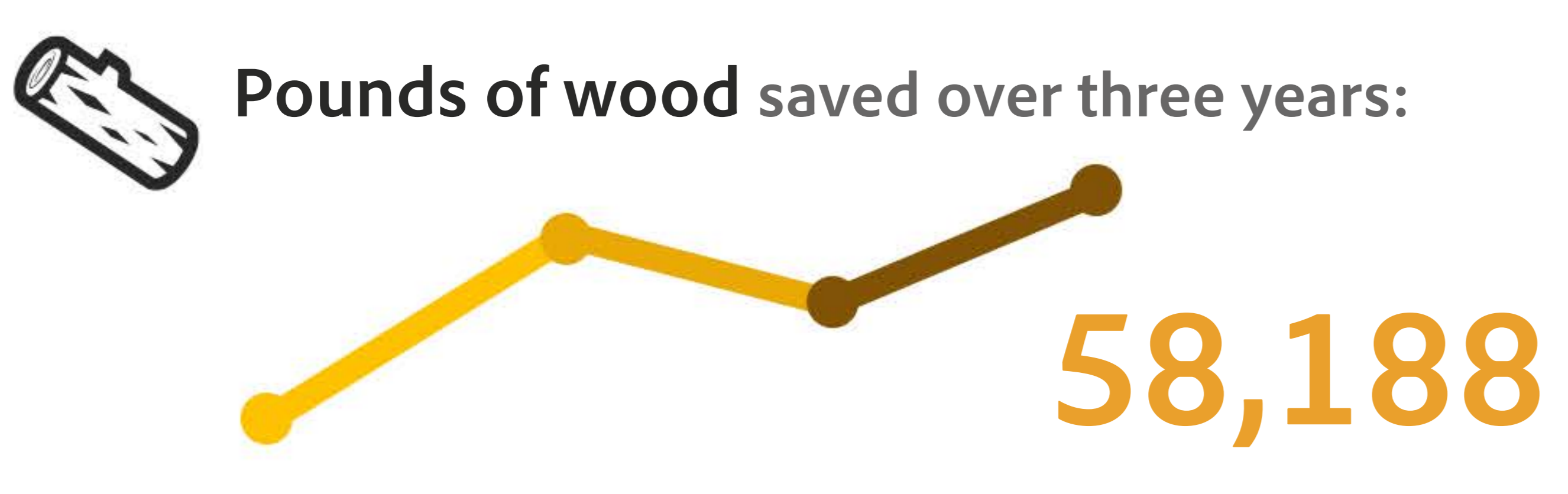
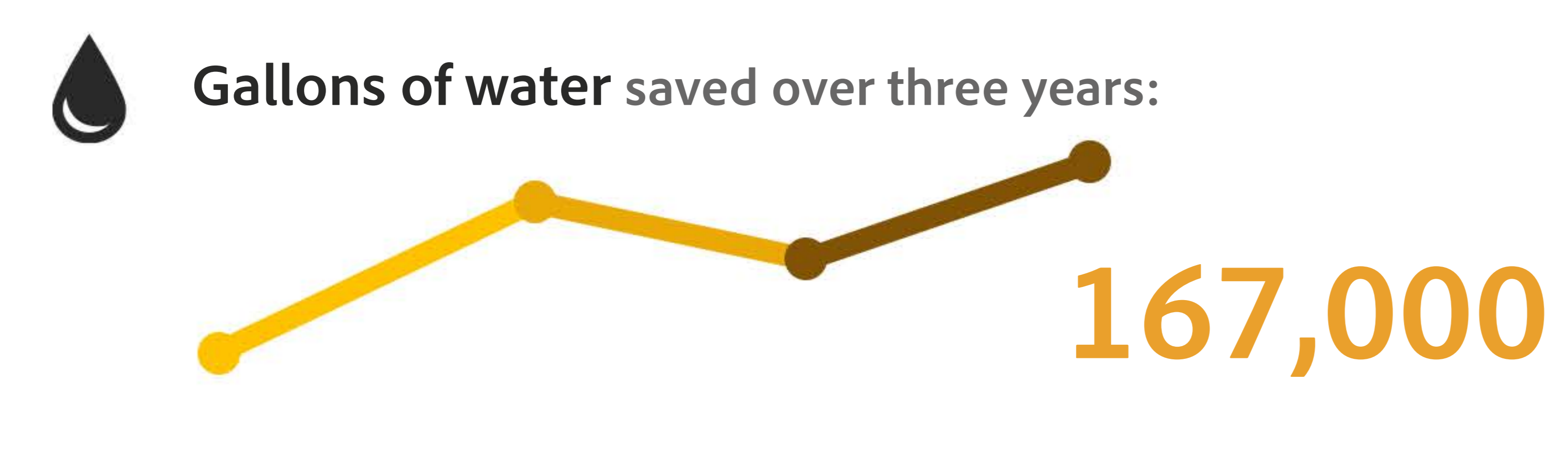
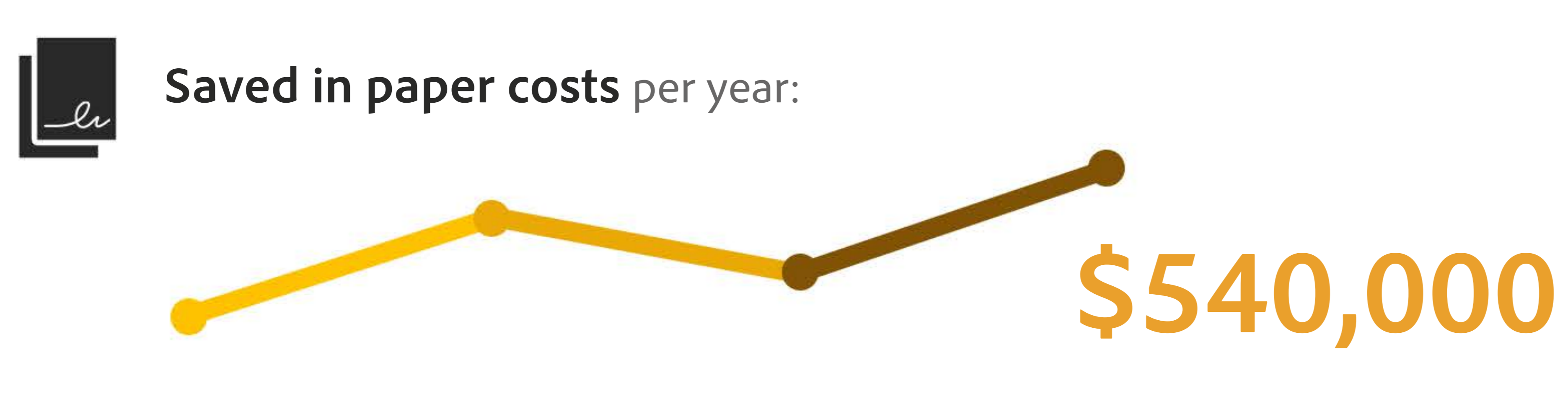
Adobe Sign saves users **1.5 hours per transaction**

Cycle time decreases from 7 days to 2 hours resulting in a **96% reduction**

Allows the equivalent of 3 compliance FTEs to focus on **Higher value work**

Digitizing enrollment forms saves **2 hours processing time**

### Resources conserved



This document is an abridged version of a commissioned case study conducted by Forrester Consulting on behalf of Adobe, The Total Economic Impact™ of Adobe Sign, August 2019.